

# Demo Questions

## SALESFORCE B2B-COMMERCE-ADMINISTRATOR Exam

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### Salesforce Accredited B2B Commerce Administrator

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#### Question: 1

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A Salesforce B2B Commerce Community User authenticates to the storefront but does not see not entitled Products.

What are three potential causes a user may NOT see entitled Products?

Choose 3 answers

- A. Account Group of user's Account does not have any Price lists associated to it.
- B. The Account Group is only associated to one pricelist.
- C. Entitled pricelists are associated to a different community.
- D. Salesforce B2B Commerce custom field "Currency" on User Object is not populated.
- E. Products in the pricelists are marked "in Creation" Status.

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Answer: A, D, E

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Explanation:

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#### Question: 2

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In which location is the first price Tier defined when using Tiered Pricing?

- A. The Default Storefront Pricelist
  - B. The Price field on the respective Pricelist Item Record
  - C. The Tiered Pricing Lightning Component
  - D. The CC Product Record
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Answer: B

Explanation:

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### Question: 3

What accurately describes a Dynamic kit Product Type?

- A. A Kit is a tightly related set of product.
- B. The pricing Kit price is determined by the pricelist item associated with the Kit.
- C. A Kit is constructed by the customer.

D. The pricing Kit is determined by the products contained in the Kit.

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**Answer: C**

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Explanation:

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### Question: 4

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In which two ways can Tiered Pricing tables In- input?  
Choose 2 answers

- A. JSON text field
- B. Visualforce component on the Price List Item
- C. SOQL Query
- D. The CC Product Record

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**Answer: A, B**

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Explanation:

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### Question: 5

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Where is the from address configurable for emails sent from Salesforce B2B Commerce in workflow steps such as request password, checkout, or email cart?

- A. Salesforce B2B Commerce storefront settings
- B. Account
- C. CC Account Group
- D. Salesforce community settings

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Answer: A

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Explanation: